# Economics 136: Human Resources UCSD Fall 2010 MWF 1-1:50p Robinson Auditorium

# **Course Description**

This applied microeconomics course covers firms' roles in managing workers. We will cover economic theories related to hiring, education and training, promotions, layoffs and buyouts, and other worker incentives.

#### Recommended Textbook

Personnel Economics in Practice, Lazear and Gibbs (2008, 2<sup>nd</sup> Edition) or Personnel Economics for Managers, Lazear (1997, 1<sup>st</sup> Edition)

### Course Website

I will post announcements, grades, and practice exams on our course website at webct. There is also a discussion board here that I encourage you to use. http://webct.ucsd.edu

# **Contact Information/Office Hours**

			day and time	011100
Instructor: Y. Emily Tang, Ph.D. <a href="mailto:yetang@ucsd.edu">yetang@ucsd.edu</a>			W 10a-12p	Econ Annex
TAs:	Thomas Daula	tdaula@ucsd.edu	Th 10a-12p	Sequoyah 228
	Christopher Steiner	c1steiner@ucsd.edu	F 8-10a	Perks Coffee
	Michael Furchgott	mfurchtg@ucsd.edu	Tu 3-5p	Econ 122

day and time

office

#### Important Dates

Midterm 1: Friday 10/15 1-1:50p Midterm 2: Wednesday 11/10 1-1:50p

No class: Friday 11/26 Happy Thanksgiving

Final: Monday 12/6 11:30a-2:30p

#### Grades\*

We will calculate for each student one point total that puts a weight of 25% on the first exam, 25% on the second exam, and 50% on the cumulative final. We will then calculate a second point total that puts a weight of 25% on the better of the first two exams and 75% on the cumulative final. Student's grade will be based on the higher of the two numbers. Exam dates are not negotiable and there are no make-up exams—a missed exam automatically commits a student to the second option. There are no notes, blank paper, or calculators allowed during exams. Any student caught cheating will be reported to the Office of Academic Integrity and receive a failing grade for the course.

<sup>\*</sup> The final points in the class will be curved but the typical U.S. percentage cutoffs (90-100% A, 80-89%=B, 70-79%=C, 60-69%=D, 0-59%=F) will apply as the minimum letter grade you can expect.

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# Outline for Lectures - Subject to Change

Topic	Chapters in 2nd edition	Chapters in 1st edition
Hiring Standards	1	2
Improving Recruiting	2	3 & 4 & 8
Investment in Employees:	3	6
Education and On-the-Job		
Training		
Managing Turnover,	4	7
Buyouts, and Layoffs		
Rewarding Performance	10	5
Career Incentives:	11	9 & 11
Promotions, Seniority		
Stock Options and	12	8
Executive Pay		
Teams	8	12

There will also be periodic additional readings posted online and announced in class. Additional topics may include discrimination, health insurance, and pensions.